

### 10-Year Financial Plan Adoption

FY 2022-23 through FY 2031-32

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#### FY 2022-23 to FY 2031-32 10-Year Financial Plan Key Assumptions

#### Sales Volumes

- FY23/FY24 drought modeling with customers meeting water conservation goals
- Economic recovery post pandemic consistent with City Economist
   Office view; FY24 return to new normal of commercial activity
- Power Sales Volumes 5.3% average annual increase, driven by redevelopment new load growth
- CleanPowerSF Sales Volumes 0.5% average annual increase

#### Projected Expenses

- Average annual operating expenditure growth of 3%; base budget
   + FY23/FY24 New Proposals
- Capital Financing 4% average interest rate, with 6 years rate impact assumption from project and bond issuance timing; Lowcost loans included at 1%-3% for executed loans only



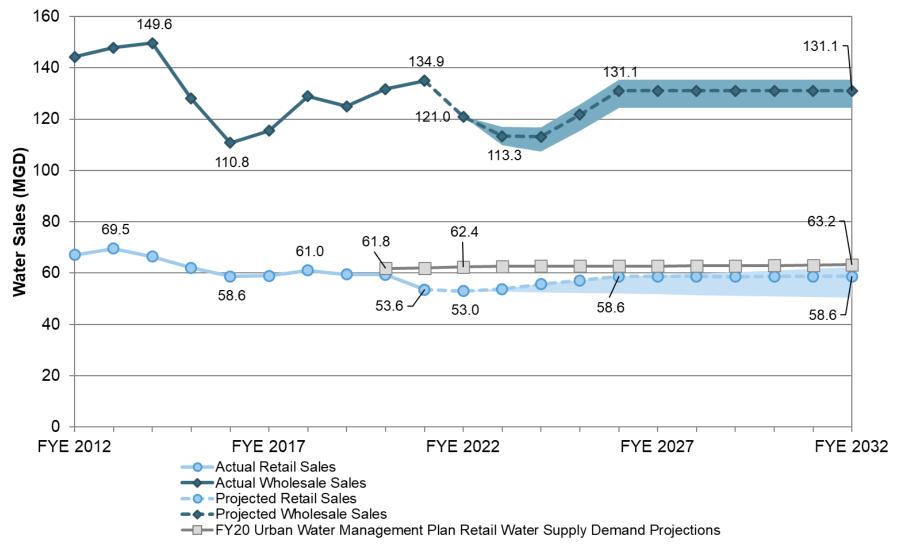
## 10-Year Financial Plans Meet Financial Policy Minimums

	SFPUC Policy Minimums	Water Enterprise	Wastewater Enterprise	Hetch Hetchy Power Enterprise	CleanPowerSF
10-Year Average Annual Projected Retail Rate Change		2.1%	5.2%	3.9%*	3%*
Fund Balance as a Percentage of Expenses	At least 25% and if >68% note why	49%-55%	31%-72%	37%-56%	37%-47%
Current Debt Service Coverage	1.10x	1.13x-1.24x	1.51x-2.17x	1.11x-6.24x	N/A
Indenture Debt Service Coverage	1.35x	1.54x-1.77x	1.81x-3.50x	4.09x-36.13x	N/A
Revenue Funded Capital	At least 15% - 30%	24%	20%	16%	100%

<sup>\*</sup>Average annual projected rate change is derived from projected power revenue requirement and power loads and will change with completion of 2022 Power Rate Study



# Water Sales Volumes Historical and Projected





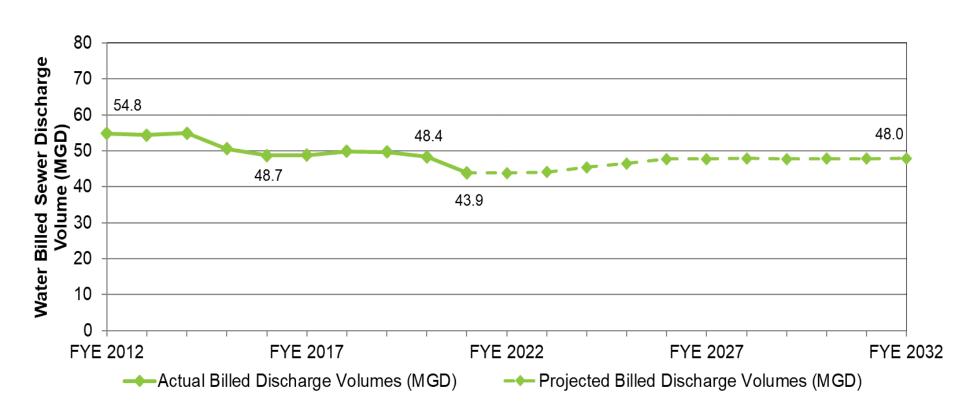
### Water Enterprise FY 2022-23 10-Year Financial Plan

10-yr average annual rate change; 2.1% retail, 3.6% wholesale

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(\$M)	FY	E 2023	FY	E 2024	FY	E 2025	FY	Æ 2026	FY	E 2027	FY	E 2028	FY	E 2029	FY	E 2030	FY	E 2031	FY	<b>E 2032</b>
Beginning Fund Balance	\$	236.1	\$	177.9	\$	181.5	\$	179.0	\$	174.5	\$	187.8	\$	202.1	\$	203.2	\$	196.6	\$	206.0
Sources																				
Retail Water Sales		326.0		368.6		383.4		399.8		407.8		416.9		424.2		432.8		441.5		451.4
Wholesale Water Sales		264.3		294.3		318.0		342.0		342.6		351.9		356.7		366.9		368.2		373.7
Other Miscellaneous Income		59.8		59.8		60.3		60.4		60.7		61.4		61.8		62.1		62.8		63.0
Total Sources	\$	650.1	\$	722.7	\$	761.7	\$	802.3	\$	811.2	\$	830.2	\$	842.7	\$	861.8	\$	872.5	\$	888.1
Uses																				
Operations & Maintenance		276.6		282.7		293.1		301.8		310.1		317.4		324.9		333.8		342.8		352.4
Hetchy Transfer		49.5		49.1		52.6		54.2		55.8		57.4		59.1		61.0		62.7		64.7
Debt Service		335.0		339.2		339.9		367.1		366.8		384.5		385.4		410.2		408.4		409.1
Revenue-Funded Projects		47.1	_	48.1		78.6	_	83.6	_	65.1	_	56.6		72.3		63.3		49.2		57.2
Total Uses	\$	708.2	\$	719.1	\$	764.3	\$	806.7	\$	797.9	\$	815.9	\$	841.7	\$	868.3	\$	863.1	\$	883.3
Net Revenues	\$	(58.1)	\$	3.6	\$	(2.6)	\$	(4.4)	\$	13.3	\$	14.3	\$	1.0	\$	(6.5)	\$	9.3	\$	4.8
Ending Fund Balance	\$	177.9	\$	181.5	\$	179.0	\$	174.5	\$	187.8	\$	202.1	\$	203.2	\$	196.6	\$	206.0	\$	210.8
Rate Increase - Retail																				
Rate Increase - Wholesale		0.0%		5.0%		2.0%		2.0%		2.0%		2.0%		2.0%		2.0%		2.0%		2.0%
Rate increase - Wholesale		0.0% 15.9%		5.0% 11.2%		2.0% 0.0%		2.0% 0.0%		2.0% 0.2%		2.0% 2.6%		2.0% 1.7%		2.0% 2.9%		2.0% 0.2%		
																				1.49
Fund Balance as % of Op. Expenses		15.9%		11.2%		0.0%		0.0%		0.2%		2.6%		1.7%		2.9%		0.2%		1.49 519
Fund Balance as % of Op. Expenses Debt Service Coverage (Current)		15.9% 55%		11.2% 55%		0.0%		0.0%		0.2% 51%		2.6%		1.7%		2.9%		0.2% 51%		1.49 519 1.16
Fund Balance as % of Op. Expenses Debt Service Coverage (Current) Debt Service Coverage (Indenture)		15.9% 55% 1.13		11.2% 55% 1.17		0.0% 52% 1.24		0.0% 49% 1.23		0.2% 51% 1.23		2.6% 54% 1.20		1.7% 53% 1.20		2.9% 50% 1.15		0.2% 51% 1.15		1.49 519 1.16
Fund Balance as % of Op. Expenses Debt Service Coverage (Current) Debt Service Coverage (Indenture) Revenue-Funded % of Capital  Water Sales - Retail (MGD)		15.9% 55% 1.13 1.54		11.2% 55% 1.17		0.0% 52% 1.24		0.0% 49% 1.23		0.2% 51% 1.23		2.6% 54% 1.20		1.7% 53% 1.20		2.9% 50% 1.15		0.2% 51% 1.15		1.49 519 1.16 1.66
Fund Balance as % of Op. Expenses Debt Service Coverage (Current) Debt Service Coverage (Indenture) Revenue-Funded % of Capital		15.9% 55% 1.13 1.54 24%		11.2% 55% 1.17 1.69		0.0% 52% 1.24 1.77		0.0% 49% 1.23 1.72		0.2% 51% 1.23 1.70		2.6% 54% 1.20 1.68		1.7% 53% 1.20 1.73		2.9% 50% 1.15 1.64		0.2% 51% 1.15 1.63		2.0% 1.4% 51% 1.16 1.66 58.6 131.1



# Wastewater Sales Volumes Historical and Projected





### Wastewater Enterprise FY 2022-23 10-Year Financial Plan

#### 5.2% 10 yr average annual retail rate change

(\$M)	FY	E 2023	FY	E 2024	FY	Æ 2025	FY	Æ 2026	F	Æ 2027	FY	E 2028	FY	E 2029	FY	E 2030	FY	E 2031	FY	E 2032
Beginning Fund Balance	\$	160.3	\$	140.3	\$	149.5	\$	142.9	\$	152.7	\$	149.4	\$	140.6	\$	117.9	\$	102.3	\$	89.5
Sources																				
Sewer Charges		368.2		420.6		454.9		494.3		524.2		558.7		589.3		624.8		656.3		693.0
Interest Income		0.8		0.7		0.7		0.7		0.8		1.0		0.9		0.8		1.0		0.8
Federal Bond Interest Subsidy		4.0		3.9		3.7		3.6		3.4		3.3		3.1		2.9		2.7		2.5
Other Miscellaneous Income		10.4		10.5		10.5		10.6		10.7		10.8		10.9		10.9		11.0		11.1
Total Sources	\$	383.4	\$	435.6	\$	469.9	\$	509.2	\$	539.0	\$	573.7	\$	604.2	\$	639.4	\$	671.0	\$	707.5
Uses																				
Operations & Maintenance		201.2		207.8		212.6		218.7		225.1		231.6		238.3		245.2		252.4		259.8
Debt Service		113.5		119.8		135.6		149.9		184.0		215.0		250.1		268.7		287.6		311.2
Revenue-Funded Projects	_	88.7		98.7	_	128.4		130.8	_	133.3	_	135.9	_	138.5	_	141.1	_	143.8	_	146.6
Total Uses	\$	403.4	\$	426.3	\$	476.5	\$	499.4	\$	542.3	\$	582.5	\$	626.9	\$	655.1	\$	683.8	\$	717.6
Net Revenues	\$	(20.0)	\$	9.3	\$	(6.7)	\$	9.8	\$	(3.3)	\$	(8.7)	\$	(22.7)	\$	(15.6)	\$	(12.8)	\$	(10.1)
Ending Fund Balance	\$	140.3	\$	149.5	\$	142.9	\$	152.7	\$	149.4	\$	140.6	\$	117.9	\$	102.3	\$	89.5	\$	79.4
Retail Rate Increase		0.0%		6.0%		6.0%		6.0%		6.0%		6.0%		6.0%		6.0%		5.0%		5.0%
Fund Balance as % of Op. Expenses		70%		72%		67%		70%		66%		61%		49%		42%		35%		31%
Debt Service Coverage (Current)		1.79		2.17		2.13		2.15		1.86		1.73		1.57		1.57		1.55		1.51
Debt Service Coverage (Indenture)		3.35		3.50		3.36		3.21		2.77		2.48		2.17		2.03		1.92		1.81
Revenue-Funded % of Capital		20%																		
Billed Discharge Volumes (MGD)		44.1		45.5		46.5		47.7		47.8		47.9		47.8		47.8		47.8		48.0



#### Combined Water & Wastewater Average Single Family Residential Monthly Bill

Actual

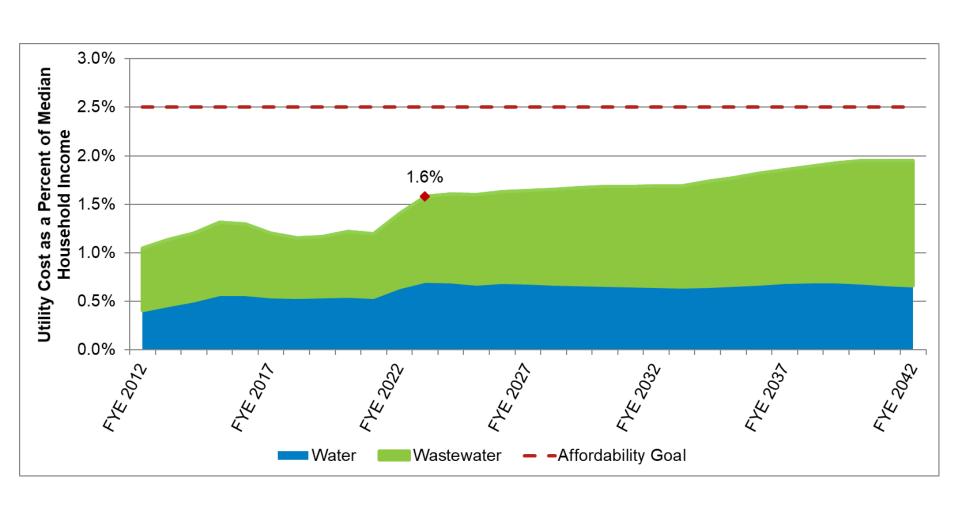
Projected

Fiscal Year	Water	Wastewater	FYE 2023 Combined					
FYE 2021	\$63	\$75	\$138					
FYE 2022	\$64	\$75	\$139					
FYE 2023	\$64	\$75	\$139					
FYE 2024	\$68	\$79	\$147					
FYE 2025	\$69	\$84	\$153					
FYE 2026	\$70	\$89	\$160					
FYE 2027	\$72	\$95	\$166					
FYE 2028	\$73	\$100	\$174					
FYE 2029	\$75	\$106	\$181					
FYE 2030	\$76	\$113	\$189					
FYE 2031	\$78	\$118	\$196					
FYE 2032	\$79	\$124	\$204					
FYE 2033	\$83	\$129	\$212					
FYE 2034	\$87	\$134	\$222					
FYE 2035	\$92	\$140	\$232					
FYE 2036	\$95	\$145	\$241					
FYE 2037	\$98	\$151	\$249					

4.7% average annual monthly bill change over 10- years

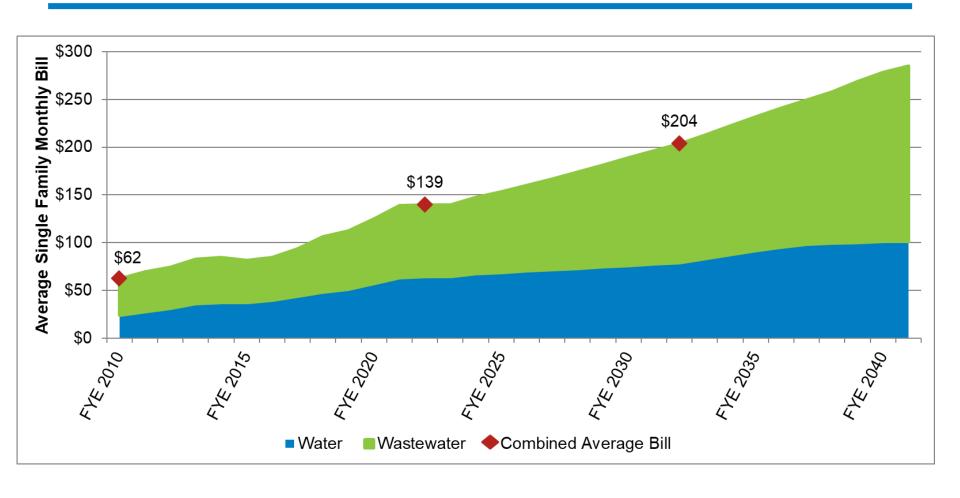


# Projected Combined Water and Wastewater Utility Costs Within Current SFPUC Affordability Goals



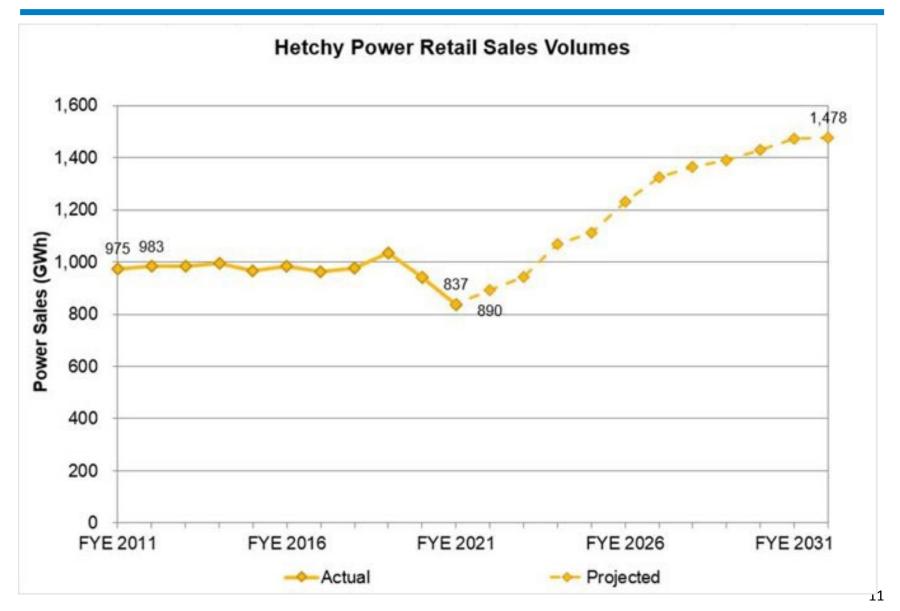


## Projected Combined Water & Wastewater Bill Growth Significant





## Hetch Hetchy Power Sales Volumes Historical and Projected



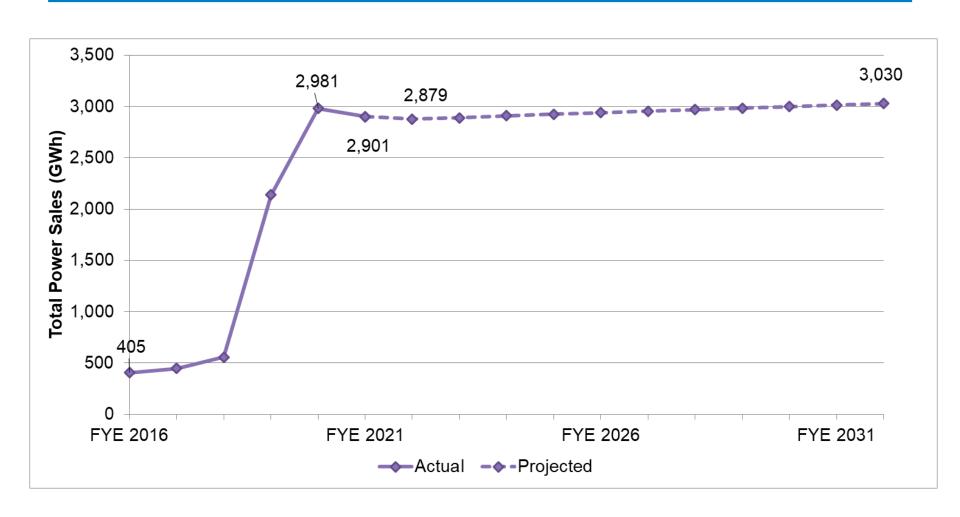


## Hetch Hetchy Water & Power FY 2022-23 10-Year Financial Plan

(\$M)	FY	E 2023	FY	E 2024	FY	Æ 2025	F	Æ 2026	FY	Æ 2027	FY	E 2028	FY	E 2029	FY	E 2030	FY	E 2031	FY	E 2032
Beginning Fund Balance	\$	75.1	\$	71.1	\$	82.2	\$	97.3	\$	111.2	\$	127.8	\$	143.1	\$	138.5	\$	136.1	\$	136.2
Sources																				
Power Sales - Retail		155.8		192.1		206.1		235.4		259.1		271.0		280.3		294.9		312.3		324.1
Power Sales - Wholesale		18.3		15.1		15.9		13.1		11.2		10.6		10.1		10.0		9.7		10.0
Gas & Steam Sales		13.3		13.7		14.1		14.6		15.0		15.4		15.9		16.4		16.9		17.4
Water Sales		0.2		0.2		0.2		0.2		0.3		0.3		0.3		0.3		0.3		0.3
Hetchy Transfer		49.5		49.1		52.6		54.2		55.8		57.4		59.1		61.0		62.7		64.7
Other Misc Income		9.1		9.7		10.0		10.3		10.6		11.0		11.3		11.6		12.2		12.3
Total Sources	\$	246.3	\$	279.9	\$	298.9	\$	327.7	\$	352.0	\$	365.7	\$	377.1	\$	394.2	\$	414.1	\$	428.7
Uses																				
Operations & Maintenance		241.4		257.8		265.5		283.8		297.8		313.2		325.8		340.4		355.7		371.9
Debt Service		3.9		3.5		10.5		17.0		16.9		16.6		31.9		31.8		31.8		47.2
Revenue-Funded Projects	_	4.9		7.6	_	7.8	_	13.0	_	20.7	_	20.7	_	24.1	_	24.3	_	26.4	_	26.4
Total Uses	\$	250.2	\$	268.8	\$	283.8	\$	313.8	\$	335.4	\$	350.4	\$	381.8	\$	396.5	\$	413.9	\$	445.5
Net Revenues	\$	(3.9)	\$	11.1	\$	15.1	\$	13.9	\$	16.6	\$	15.3	\$	(4.7)	\$	(2.4)	\$	0.2	\$	(16.8)
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Ending Fund Balance	\$	71.1	\$	82.2	\$	97.3	\$	111.2	\$	127.8	\$	143.1	\$	138.5	\$	136.1	\$	136.2	\$	119.4
Fund Balance as % of Power Op. Expense		37%		40%		46%		49%		53%		56%		52%		49%		47%		39%
Debt Service Coverage (Current)		1.11		6.24		3.13		2.55		3.17		3.14		1.59		1.67		1.82		1.19
Debt Service Coverage (Indenture)		30.94		36.13		11.97		8.73		10.24		11.17		6.12		6.05		6.12		4.09
Revenue-Funded % of Capital		16%																		



# CleanPowerSF Power Sales Volumes Historical and Projections





#### CleanPowerSF FY 2022-23 10-Year Financial Plan

(\$M)	FY	Æ 2023	FY	Æ 2024	F١	/E 2025	FY	E 2026	FY	E 2027	FY	/E 2028	F	Æ 2029	F	/E 2030	FY	/E 2031	FΥ	E 2032
Beginning Fund Balance	\$	68.2	\$	102.7	\$	113.8	\$	121.3	\$	120.4	\$	122.3	\$	124.9	\$	128.5	\$	132.1	\$	110.9
Sources																				
Power Sales		315.2		279.6		281.0		282.4		283.9		285.3		286.7		288.1		289.6		291.0
Interest Earnings		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
Total Sources	\$	315.2	\$	279.6	\$	281.0	\$	282.4	\$	283.9	\$	285.3	\$	286.7	\$	288.1	\$	289.6	\$	291.0
Uses																				
Supply		251.1		237.8		242.3		251.5		249.5		249.5		249.1		249.5		256.6		236.8
Operating Costs		28.0		28.6		29.3		30.0		30.8		31.6		32.4		33.3		34.2		34.9
Debt Service		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
Revenue-Funded Projects	_	1.6		2.2		1.9		1.9		1.6		1.6		1.6		1.8	_	20.0		28.3
Total Uses	\$	280.7	\$	268.6	\$	273.5	\$	283.4	\$	281.9	\$	282.7	\$	283.1	\$	284.6	\$	310.8	\$	300.0
Net Revenues	\$	34.5	\$	11.1	\$	7.6	\$	(1.0)	\$	1.9	\$	2.6	\$	3.6	\$	3.6	\$	(21.2)	\$	(9.0)
General Reserve and Operating Fund Transfer																				
Ending Fund Balance	\$	102.7	\$	113.8	\$	121.3	\$	120.4	\$	122.3	\$	124.9	\$	128.5	\$	132.1	\$	110.9	\$	101.9
Fund Balance as % of Operating Expenses Revenue-Funded % of Capital		37% 100%		43%		45%		43%		44%		44%		46%		47%		38%		38%



### FY 2022-23 10-Year Financial Plan Sensitivities

 Fully Funded 10-Year Capital Plan sensitivity modeling results in higher 10-Year average annual rate changes

	Base Plan Ave Annual Rate Change	Fully Funded 10-Year Capital Plan Ave Annual Rate Change
Water	2.1%	2.7%
Wastewater	5.2%	5.7%
Hetch Hetchy Power	3.9%	4.6%

- Drought Sensitivity modeling examined lifting emergency declaration; results in lower revenues of \$10.6M in Water and \$19M in Wastewater during budget years
- Retail water volumes sensitivity modeled 0.6% water demand growth resulting in slight reductions to average annual rate change



### **Questions?**