JOBS AND CONTRACTS

EDITION 07 | DECEMBER 2020
About the Sewer System Improvement Program

The owner and operator of San Francisco’s sewer system, the San Francisco Public Utilities Commission (SFPUC), has embarked upon the Sewer System Improvement Program (SSIP), a 20-year, multibillion-dollar citywide investment to upgrade our aging sewer infrastructure to ensure a reliable and seismically safe system now and for generations to come. An investment in sewer infrastructure of this magnitude presents a once-in-a-lifetime opportunity to:

**Upgrade our aging sewer system** to sustainably support all who live, work, and visit our amazing city.

**Provide training and support services** for our community to access, and meaningfully participate on projects being constructed in their neighborhoods.

**Create job opportunities** and access to careers that provide living wages and benefits.

**Provide opportunities** for the startup and growth of small businesses.

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*Actual Local Hire participation is recorded and administered by the Office of Economic and Workforce Development.*

This Report is designed to provide a quarterly snapshot of the jobs and contracts provided by the SSIP and serve as a resource guide for those looking to get involved with this once in a generation opportunity. *The data in this report is through December 31, 2020.*
“What would I say to someone looking to join the construction industry? You’ll be making the best decision of your life,” says San Francisco resident, Marvin Allen.

As a Journeyman Laborer for Malcolm Drilling on the Headworks Facility Project “I’m working with the cages that are going into the ground for the foundation,” he explained, “which, especially on a project of this magnitude, once the project is finished, I’m proud to be able to stand back and say, ‘I did that!’”

“Marvin is dedicated, committed, dependable, humble and reliable with a positive attitude,” SFPUC Labor Relations Specialist Brian Thomas says. “Sometimes all you need is someone to give you an opportunity to display your talent, skill level and professionalism. Contractors recognize a good, hard worker with a positive attitude, who’s dedicated to his craft.”

Training is Just the First Step

Allen enrolled in an eight-week construction pre-apprentice program on Treasure Island, called “One Treasure Island Construction Training Program”, which includes a two-week Job Readiness Training module, and offers hands-on training and instruction in the building and construction trades.

“I learned about abatement, lead removal, CPR, traffic controlling, OSHA 10. It prepared me to get to the point where I am today,” Allen reflected. “Programs are six weeks, eight weeks, and sixteen weeks. If you can just put that time aside to go through the programs and learn what they can teach you, you can be out here, like I am, on the site, making good money. I am doing it and it works,” he says with confidence.

After graduating the program, Allen joined Laborers’ Local 67, the local union for asbestos, lead and mold remediation laborers. He was hired to perform remediation work on Treasure Island and
the Chase Center, home of the Warriors’ new arena. As an apprentice laborer, Allen credits his success to the apprenticeship’s “on-the-job” training, a real world experience that allows him and other apprentices to earn a living wage while they are learning a skilled trade.

After gaining additional work experience, Allen asked Thomas for advice on making a transition to Laborers’ Local 261, the local union for general construction laborers in San Francisco. Upon joining the Local 261, Allen was hired onto the Malcolm Drilling team. “Working here allows me to take care of my financial responsibilities, and it’s setting me up for the process of buying my first house,” Allen shares as one of his new goals.

Building a Career and a Foundation for the Future

Malcolm Drilling is installing 600 seismically sound piers for the new Headworks Facility’s foundation. To ensure this large-scale project is providing opportunities to local residents and meeting local hire requirements, Thomas worked with Malcolm Drilling’s Superintendent, Troy Meyers.

“It’s anyone. Whether it’s a friend of one of my guys, I will interview anyone. At the interview, no one can hold your hand,” Meyers explains. With over 30 years of experience, starting as a cement mason back in 1991, Meyers says he can usually tell from the interview if the person will work out. “It’s called communication,” Meyers states as a matter of fact.

“Allen worked out because he shows up on time, works hard and can be counted on”, states Thomas. He is proud to have contributed to historic projects like building the Chase Center and the city’s large-scale projects needed to upgrade and modernize its critical infrastructure, such as the SFPUC’s Southeast Treatment Plant.

For Allen, the work is only part of the gratification. Becoming a person he is proud to be, and encouraging others to do the same by joining a trade, is another way Allen contributes to his community.

“Working here means a lot. It means the world to me, it’s my livelihood. But my greatest success was to know that I could be counted on,” Allen explained. “That changed me forever. Now I know my self-worth and have a new sense of respect for myself and others.”

The SFPUC is committed to supporting the communities impacted by its operations.

As the agency invests in its infrastructure, it is also investing in local, underserved communities by connecting youth and adults with learning, apprenticeship, job training, employment, and business opportunities. These programs support a strong, inclusive, local economy and a skilled, diverse, local workforce for today and tomorrow. Marvin Allen is one of the many individuals the SFPUC has been able to assist and the agency is proud to share his story.

For the SFPUC, there’s more work to be done and more opportunities ahead. To learn more, visit sfwater.org/workforce, sfwater.org/jobsreport and oewd.org/city-build.
HOW ARE WE DOING SO FAR...?

JOBS

BAY AREA
$78.4 Million in wages and benefits
4,190 Workers
1.07M+ HRS

APPRENTICES
$7.7 Million in wages and benefits
665 WORKERS
146.9K+ HRS

SAN FRANCISCO
$25.3 Million in wages and benefits
1,156 WORKERS
372K+ HRS

APPRENTICES
$4.8 Million in wages and benefits
309 WORKERS
94K+ HRS

TOP DISTRICTS: HOURS WORKED

ALL WORKERS D10 Bayview 30% | D11 Excelsior 16%
APPRENTICES D10 Bayview 36% | D9 Mission 15%

CONTRACTS

CONTRACTS AWARDED
$1.9 Billion total contracts awarded

$403M professional services
$1.59B construction

SF LOCAL BUSINESSES
570 contracts
valued at $394+ Million

TOP DISTRICTS: LOCAL CONTRACT VALUE

D10 Bayview 53% | D3 Chinatown 18%
MAKING AN IMPACT

The Sewer System Improvement Program (SSIP) is a critical citywide investment in our people, our communities, and our quality of life.

The Program

The SSIP is divided into overlapping phases to maintain affordability. To date only Phase 1 has been approved by our Commission representing $2.979 billion. This first phase is comprised of 70 projects occurring all over the City.

Grey. Upgrades to our pipes and Treatment Plants for reliability, resiliency, and regulatory compliance.

Green. Innovative stormwater management tools that not only reduce impacts to our system but help beautify our neighborhoods too!

Clean. Improving our infrastructure to protect the health of our communities and the environment.

Legend

- Treatment Plant Upgrades
- Central Bayside System Improvement Project
- Green Stormwater Management Projects
- Flood Resilience Projects
- Large Sewers, Tunnels, and Odor Control Upgrades
- Pump Stations and Force Main Improvements
- Interdepartmental Projects
- Combined Sewer Discharge Structures and Transport/Storage Boxes Improvements

This map depicts the approximate locations of our Phase 1 projects. Squares indicate completed Projects.
Contractor Spotlight:
On The Level, LBE Leads the Way
Written by Yordanos Dejen

Michael Gregory Sr., President of HVYW8, Inc., has used his hard-won experience to empower local truckers and help mentor them along the way. Michael and Tricia Gregory, husband and wife team and business partners, are the embodiment of the saying, “Lift as you climb,” and have instilled that principle into their business.

Prior to starting HVYW8, Michael was a mentee himself, receiving guidance from others, such as Charlie Walker, who taught him some of what to expect when owning a trucking company, and who pushed him to make a leap into starting his own business in 2001. He also credits Dan Boardman, President of Bode Concrete, for giving Michael insight into the power of advocacy. Dan was influential in advocating for District 10 minority-owned trucking companies on the Port of San Francisco projects. HVYW8 continues to work with Bode Concrete to this day.

Fast forward to the SFPUC-facilitated townhalls that were presented in District 10 for the community to learn about the agency’s upcoming projects. “We’re grateful to the SFPUC and consultant firm Bonner Communications. We wouldn’t have known about these projects if it weren’t for Bonner coming into the community and telling us.”

When the SFPUC held facilitated townhalls about upcoming projects happening in Michael and Tricia’s district, HVYW8 made a concerted effort to ensure the prime contractors made their best efforts to include local truckers from the community. Through their experience advocating alongside Dan, as well as Michael and Tricia’s firsthand experience working on other projects, HVYW8 knew that they needed to be vocal advocates for their community to make sure trade package prime contractors didn’t constrain their subcontracts with local trucking firms to only the very minimum needed to meet LBE participation, despite the firms’ willingness and ability to perform a greater percentage of the project’s overall trucking needs. This was the one of the main catalysts for HVYW8’s advocacy. They reached out to the Contractors Assistance Center to learn more about the projects, and then connected with RDJ Enterprises, one of the project’s subconsultants responsible for coordinating with local D10 LBEs and businesses, to help inform a more cohesive subcontracting plan for how the prime contractors would outreach to, connect with, and hopefully maximize D10 LBE trucking participation on these large capital projects.

Michael understands the power of mentorship and lifting as you climb and he is proud to be able to pay it forward. In addition to continuing his advocacy work and making sure the City delivers on its promise to provide opportunities to small, local firms on its public works projects, Michael is working towards establishing a trucking school for D10 men and women who were formerly incarnated and want to explore starting a career, such as his, which can be both rewarding and lucrative when given the opportunity to participate.
Resources in Jobs and Contracts

The SFPUC partners with the Office of Economic and Workforce Development (OEWD) and CityBuild to train and match SF workers with SSIP jobs opportunities.

The SFPUC has also established the Contractors Assistance Center to provide local, small businesses with the tools and resources necessary to get ACCESS to, COMPETE for, and PARTICIPATE on, upcoming contracting opportunities.

Looking for a job?
Office of Economic Workforce & Development
- FREE training programs for job seekers
- Skill development and support services
- Specialized job seeker services
(415) 554-6969  oewd.org/employment
SFPUC Job Information Hotline (415) 934-5777

Need job training?
CityBuild
Coordinates City-wide construction training and employment programs and offers construction industry training:
- Pre-Apprenticeship Training
- Construction Administration Training
- Employment Networking Services
(415) 701-4848  oewd.org/city-build

Want to bid on a project?
Contractors Assistance Center
(415) 467-1040  acp@sfwater.org  sfpuc.org/contractorcenter
FREE resources for professional service firms, construction companies, vendors, and suppliers:

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<td>• Secure Necessary Certifications and Registrations</td>
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<td>• Networking Opportunities</td>
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<td>• Plot Your Business Development Strategy</td>
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<td>• Assistance Preparing Bids and Proposals</td>
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<td>• Learn the Skills Necessary to Coordinate Project Delivery</td>
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<td>• Comply with City Programs and Get Paid</td>
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<td>• Develop a Financial Game Plan</td>
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Questions about projects in construction?
SEP Construction Information Hub
Your resource for information on construction activities at the Southeast Treatment Plant.
(415) 551-4SEP (4737)  sfpuc.org/SEPconstruction